

Case Study

TERESCOPE 10 FOR AUTOMOTIVE DEALERSHIP

Case Study



Walser Automotive

The problem

When Walser Automotive purchased a dealership located down the street from their Nissan dealership in Burnsville Minnesota for their new Isuzu dealership, there was a problem: "How do we "close" om the purchase of the new Isuzu facility on a Friday and open the following Monday morning with both phone and data services at the new site?"

The solution

After considering various possible alternatives, it became clear quite rapidly that the only feasible and logical solution was the Optical Access Terescope family. All that had to be done was install an IP Telephony card in the InterTel PBX at the host site, install InterTel IP phones at the remote site and plug the workstations at the remote into the IP phones. Then last (but certainly not least) order zero latency high bandwidth optical wireless link (Free Spece Optics) from System Support Solutions (www.SystemSupportSolutions.com) to connect the two sites.

What were the benefits?

- Eliminate PBX and its support costs at the remote site
- Eliminate voice mail system and its support at the remote site
- Eliminate network server, operating system, backup, support, administration, etc. at the remote site
- Eliminate phone lines at the remote site (and the wait for service)
- Eliminate Internet access at the remote site.\



In short, installing an MRV,s TereScope™ enabled us to save lots of money and time. It was the only available solution for reaching our goals within our deadline, and at low cost.

"Our phones and PCs work perfectly"
Batur Tarhan

Application

Location: 501 Burkhard Drive, Burnsville MN USA	Company: Walser Automotive
Protocol: Ethernet Interface: CAT5	Data Rate: 10 Mbps
Distance: 100 meters	Mounting: Outside corner of structures